

## Frequently Asked Questions – Youth Enterprise Funding Stream

### Section 1: The opportunity

Question	Answer												
<b>1.1 How many applications can I submit?</b>	<p>For this information, please refer to the Request for Proposal (RFP). However, the following table is an example/guide of how many Proposals Respondents can submit:</p> <table><tr><th></th><th>Youth Development Opportunities RFP</th><th>[Youth Development] FTE Pilot RFP</th><th>Youth Enterprise Programmes RFP</th></tr><tr><td><b>Respondent A</b></td><td>Yes</td><td>No</td><td>Yes</td></tr><tr><td><b>Respondent B</b></td><td>No</td><td>Yes</td><td>Yes</td></tr></table>		Youth Development Opportunities RFP	[Youth Development] FTE Pilot RFP	Youth Enterprise Programmes RFP	<b>Respondent A</b>	Yes	No	Yes	<b>Respondent B</b>	No	Yes	Yes
	Youth Development Opportunities RFP	[Youth Development] FTE Pilot RFP	Youth Enterprise Programmes RFP										
<b>Respondent A</b>	Yes	No	Yes										
<b>Respondent B</b>	No	Yes	Yes										
<b>1.2 How do I withdraw my Proposal in SmartyGrants? OR How do I withdraw my Proposal in SmartyGrants <u>and</u> replace it with an updated Proposal submission?</b>	<p>To withdraw your Proposal in SmartyGrants, or to withdraw your Proposal in SmartyGrants <u>and</u> replace it with an updated Proposal submission, you must do the following:</p> <ol style="list-style-type: none"><li>The person who is noted in the <b>Authority to Apply</b> section of the SmartyGrants Proposal form (refer to Page 1) must:<ol style="list-style-type: none"><li>email <a href="mailto:MYDfunding@msd.govt.nz">MYDfunding@msd.govt.nz</a> <u>before</u> 05.00pm Wednesday 12 October 2022 to request withdrawing the first Proposal <u>and</u></li><li>reference in the email, the SmartyGrants Proposal number (i.e. Application number) that you wish to withdraw</li></ol></li><li>MYD will check the request meets the above requirements and will acknowledge receipt of your email and confirm it will action your request. If any incorrect information is submitted, MYD will not action the request and will advise you accordingly.</li><li>An updated Proposal submission <u>must</u> be submitted in SmartyGrants no later than 05.00pm Wednesday 12 October 2022.</li></ol> <p>Any email requests received after the deadline will not be actioned and your first Proposal submitted in SmartyGrants will be considered.</p>												

### Section 2: Our Requirements

Question	Answer
<b>2.1 Why are young people aged 16-24 years the Target group?</b>	Young people are facing greater financial instability and employment insecurity as a result of COVID-19, with more young people disengaging

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	<p>earlier from education to work and/or needing help with the financial needs of their family.<sup>1</sup></p> <p>Youth enterprise and entrepreneurship programmes sit at the intersection between positive youth development, education, and the world of business and work. The competencies and capabilities that young people gain through supported entrepreneurial experiences track against the kinds of skills that employers and young people have identified as future-crucial.<sup>2</sup></p> <p>A focus on young people aged 16-24 years will enable them to engage with practical hands-on skill development as they prepare for their future work environment.</p>
<b>2.2 Why are certain cohorts being prioritised?</b>	<p>Funding through youth enterprise programmes will prioritise young people from the cohorts who are disproportionately disadvantaged. We know that there are some groups which experienced marginalisation prior to COVID-19 and that the impacts of COVID-19 have been more significant for these groups in particular<sup>3</sup>. MYD aims to remove barriers for young people to engage with enterprise and entrepreneurship.</p>
<b>2.3 Is there a minimum programme requirement for 'multiple touchpoints between young people and the Respondent'?</b>	<p>The respondent must provide evidence and justification for the proposed programme including how:</p> <ul style="list-style-type: none"> <li>the number of touch points will meet the specific to the specific needs of the targeted young people,</li> <li>it will work towards building a trusting relationship, and</li> <li>it will achieve the outcomes.</li> </ul>
<b>2.4 Why do we have to deliver to at least one priority cohort?</b>	<p>MYD aims to distribute funding equitably to ensure access to youth development opportunities for young people who are disproportionately disadvantaged (i.e., priority cohorts).</p>
<b>2.5 Why do we have to provide anticipated numbers of participants per priority cohort?</b>	<p>These figures will show the Respondent:</p> <ul style="list-style-type: none"> <li>has access to the Target group (including priority cohorts) and/or</li> <li>an understanding of the Target group's needs and the wider community.</li> </ul> <p><b>Note:</b> MYD acknowledges the numbers may fluctuate over time.</p>
<b>2.6 Why have you set a maximum</b>	<p>MYD aims to purchase a range of programmes which support diverse communities across Aotearoa New Zealand, as well as offering full</p>

<sup>1</sup> Webb, S, Kingstone S, Richardson E, Flett J. Rapid Evidence and Policy Brief: COVID-19 Youth Recovery Response 2020-2022. 2020. Wellington: Te Hīringa Hauora/Health Promotion Agency

<sup>2</sup> <https://www.teketearonui.co.nz/>

<sup>3</sup> Youth Plan 2020-2022: Turning Voice into Action – Rebuilding and Recovering <https://www.myd.govt.nz/young-people/youth-plan/youth-plan.html>

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<b>funding budget of \$250,000.00 per financial year?</b>	funding for Proposals that meet the criteria, having a maximum budget ensures MYD can purchase a range of programmes.
<b>2.7 What does the indicative cost of up to \$600.00 per funded youth enterprise opportunity mean?</b>	<p>MYD is increasing the average cost per young person to ensure funding can meet the needs of young people through a range of opportunities.</p> <p>The maximum funding per youth enterprise opportunity/per young person is \$600.00.</p>
<b>2.8 Our organisation does not have Social Sector Accreditation (SSA) Standard Level 4, 3, 2 or 1. Can SSA be obtained after Successful Respondent notification but before the expected commencement date of the Contract?</b>	<p>Refer to the RFP, Section 2.3, 1. Pre-conditions to submit a Proposal.</p> <p>If Respondents do not have the required Social Sector Accreditation (SSA) Level, a Respondent may wish to consider the advantages of a collaborative Proposal with a Lead Organisation who has the requisite SSA (see RFP, Section 1.4 and SmartyGrants Response Form).</p> <p>Organisations without the requisite SSA may wish to consider this option.</p>
<b>2.9 Can a programme only target MYD's priority cohorts? Can young people outside the priority cohorts attend our programmes?</b>	MYD funding is inclusive for young people aged 12 to 24 years and preference will be given to Proposals that provide services to one or more priority cohort.
<b>2.10 Is the indicative cost of up to \$600.00 per funded youth enterprise opportunity for discrete individual young people or based</b>	The indicative cost for a youth enterprise opportunity is discrete to individual young people.

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on individual engagements?	
<b>2.11 We are a national provider with regional offices across New Zealand. Can each regional office submit a Proposal?</b>	Respondents can only submit one Proposal per funding stream. Refer to the RFP and FAQ 1.1 above.
<b>2.12 Will collaborative Proposals from multiple organisations also have an expected contract value of \$51,000 - \$250,000 per financial year?</b>	A collaborative Proposal regardless of the number of legal entities involved is one Proposal.
<b>2.13 The cost per funded youth may vary depending on the frequency and depth of the programme. The indicative cost of a youth enterprise opportunity doesn't seem to take this into account?</b>	The cost per funded youth is a blanket rate, which is applied regardless of the context/depth of the programme.
<b>2.14 Our organisation has two programmes that we think meet the requirements of the RFP. Can we put in two Proposals?</b>	Respondents can only submit one Proposal per funding stream. Refer to the RFP and FAQ 1.1 above.
<b>2.15 Can we apply for funding</b>	No.

## Section 2: Our Requirements

Question	Answer
<b>to grow and support our organisational capacity and increase resourcing?</b>	
<b>2.16 Is there a specific expectation for duration of time a young person needs to be enrolled with the service?</b>	There is no maximum number.
<b>2.17 Is there a maximum number of young people that can be accepted onto the programme for the overall duration of the contract?</b>	There is no maximum number.
<b>2.18 Can we apply for multiple programmes within one application or should we make separate applications for each programme we would like to apply for?</b>	<p>Yes, you can include multiple programmes within one Proposal subject to ensuring your Proposal meets all other criteria (e.g. Proposal funding limit, cost per opportunity etc).</p> <p>Respondents can only submit one Proposal per funding stream. Refer to the RFP and FAQ 1.1 above.</p>
<b>2.19 How do you see rangatahi being identified, then invited to attend? Are you requiring Respondents to market and promote their programmes?</b>	This is for the Respondent to determine. MYD is seeking Proposals from established youth development or enterprise providers (Iwi and community-based providers) who meet all requirements of the RFP including youth development best practice.

## Section 2: Our Requirements

Question	Answer
<b>2.20 Are you seeking national services, or can they be local or regional?</b>	MYD is seeking Proposals from established youth development or enterprise providers (Iwi and community-based providers) who meet all requirements of the RFP regardless of national/local/regional service delivery.
<b>2.21 We would like to ensure that we can meet MYD's requirements of what it means to be an 'established provider' hence why we have attached information about our organisation. Can you please let us know if this meets the requirements?</b>	Refer to the RFP and FAQs. Individualised advice will not be available as MYD is committed to running a contestable funding process that is equitable to those who apply. All general questions and answers are available on the MYD and GETS websites.
<b>2.22 As we are a new charitable trust, we would be unable to source latest audited accounts. Is there an alternative that we could provide to support our financial viability?</b>	No. Refer to the pre-conditions of RFP.
<b>2.23 How many providers/iwi organisations are likely to be funded under this initiative please? For example, is there a 'regional' target for support?</b>	No. Refer to RFP. Up to \$4.0 million is available to distribute through this RFP. The number of providers/Iwi organisations cannot be determined until final decisions are made.
<b>2.24 Can we apply for Social</b>	Refer to FAQ 2.8 and the RFP.

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Question	Answer
<b>Sector Accreditation Standards (a minimum Level 4 or higher) prior to being contracted and work towards these?</b>	
<b>2.25 Can we see the reporting requirements prior and expectations on these including any specifics around reporting systems. Does MYD provide a template for this?</b>	These will be available at the contract negotiation stage for successful Respondents.

### Section 3: Our Evaluation Approach

Question	Answer
<b>3.1 How will the management of consent, and tracking and monitoring of improved outcomes for young people be assessed?</b>	<p>The Panel will assess the application based on the description of the system that will be used to track both output and outcomes for young people participating in the programme and should only be maintained for the relevant period. The information collected should support the Respondent as they work towards achieving the programme outcomes.</p> <p>The organisation's policies and procedures must align with the Privacy Act 2020 when collecting information as required by Social Sector Accreditation.</p>
<b>3.2 Why do we have to list the qualifications of anonymised personnel?</b>	<p>This ensures the personnel responsible for delivering the Programme have the necessary qualifications, experience, and expertise to support young people who have been identified as having low to moderate needs. MYD is not seeking identifiable information (e.g., name etc).</p>
<b>3.3 Can I submit previous Annual Reports?</b>	<p>The most recent publicly available annual report (e.g., from 2021-2022) can be submitted to support your Proposal.</p>
<b>3.4 Our programmes are developed by us based on our unique strengths. Would MYD expect to own the intellectual property on our programmes?</b>	<p>Appendix 6 of the Contract sets out MYD's minimum intellectual property expectations in relation to Appendix 3, Reporting</p> <p>MYD will negotiate and agree with successful Respondents any new intellectual property developed over the term of the Contract.</p>