

Frequently Asked Questions – Youth Enterprise Funding Stream

| Section 1: The opportunity | | | | | | | | | | | | | | | |
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| Question | Answer | | | | | | | | | | | | | | |
| 1.1 How many applications can I submit? | <p>For this information, please refer to the Request for Proposal (RFP). However, the following table is an example/guide of how many Proposals Respondents can submit:</p> <table border="1"> <thead> <tr> <th></th> <th>Youth Development Opportunities RFP</th> <th>[Youth Development] FTE Pilot RFP</th> <th>Youth Enterprise Programmes RFP</th> </tr> </thead> <tbody> <tr> <td>Respondent A</td> <td>Yes</td> <td>No</td> <td>Yes</td> </tr> <tr> <td>Respondent B</td> <td>No</td> <td>Yes</td> <td>Yes</td> </tr> </tbody> </table> | | | | Youth Development Opportunities RFP | [Youth Development] FTE Pilot RFP | Youth Enterprise Programmes RFP | Respondent A | Yes | No | Yes | Respondent B | No | Yes | Yes |
| | Youth Development Opportunities RFP | [Youth Development] FTE Pilot RFP | Youth Enterprise Programmes RFP | | | | | | | | | | | | |
| Respondent A | Yes | No | Yes | | | | | | | | | | | | |
| Respondent B | No | Yes | Yes | | | | | | | | | | | | |

| Section 2: Our Requirements | |
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| Question | Answer |
| 2.1 Why are young people aged 16-24 years the Target group? | <p>Young people are facing greater financial instability and employment insecurity as a result of COVID-19, with more young people disengaging earlier from education to work and/or needing help with the financial needs of their family.¹</p> <p>Youth enterprise and entrepreneurship programmes sit at the intersection between positive youth development, education, and the world of business and work. The competencies and capabilities that young people gain through supported entrepreneurial experiences track against the kinds of skills that employers and young people have identified as future-crucial.²</p> <p>A focus on young people aged 16-24 years will enable them to engage with practical hands-on skill development as they prepare for their future work environment.</p> |
| 2.2 Why are certain cohorts being prioritised? | <p>Funding through youth enterprise programmes will prioritise young people from the cohorts who are disproportionately disadvantaged. We know that there are some groups which experienced marginalisation prior to COVID-19 and that the impacts of COVID-19 have been more significant for these groups in particular³. MYD aims to remove barriers for young people to engage with enterprise and entrepreneurship.</p> |

¹ Webb, S, Kingstone S, Richardson E, Flett J. Rapid Evidence and Policy Brief: COVID-19 Youth Recovery Response 2020-2022. 2020. Wellington: Te Hīringa Hauora/Health Promotion Agency

² <https://www.teketearonui.co.nz/>

³ Youth Plan 2020-2022: Turning Voice into Action – Rebuilding and Recovering <https://www.myd.govt.nz/young-people/youth-plan/youth-plan.html>

Section 2: Our Requirements

| Question | Answer |
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| <p>2.3 Is there a minimum programme requirement for 'multiple touchpoints between young people and the Respondent'?</p> | <p>The respondent must provide evidence and justification for the proposed programme including how:</p> <ul style="list-style-type: none"> • the number of touch points will meet the specific to the specific needs of the targeted young people, • it will work towards building a trusting relationship, and • it will achieve the outcomes. |
| <p>2.4 Why do we have to deliver to at least one priority cohort?</p> | <p>MYD aims to distribute funding equitably to ensure access to youth development opportunities for young people who are disproportionately disadvantaged (i.e., priority cohorts).</p> |
| <p>2.5 Why do we have to provide anticipated numbers of participants per priority cohort?</p> | <p>These figures will show the Respondent:</p> <ul style="list-style-type: none"> • has access to the Target group (including priority cohorts) and/or • an understanding of the Target group's needs and the wider community. <p>Note: MYD acknowledges the numbers may fluctuate over time.</p> |
| <p>2.6 Why have you set a maximum funding budget of \$250,000.00 per financial year?</p> | <p>MYD aims to purchase a range of programmes which support diverse communities across Aotearoa New Zealand, as well as offering full funding for Proposals that meet the criteria, having a maximum budget ensures MYD can purchase a range of programmes.</p> |
| <p>2.7 What does the indicative cost of up to \$600.00 per funded youth enterprise opportunity mean?</p> | <p>MYD is increasing the average cost per young person to ensure funding can meet the needs of young people through a range of opportunities.</p> |
| <p>2.8 Our organisation does not have Social Sector Accreditation (SSA) Standard Level 4, 3, 2 or 1. Can SSA be obtained after Successful Respondent notification but before the</p> | <p>Refer to the RFP, Section 2.3, 1. Pre-conditions to submit a Proposal.</p> <p>If Respondents do not have the required Social Sector Accreditation (SSA) Level, a Respondent may wish to consider the advantages of a collaborative Proposal with a Lead Organisation who has the requisite SSA (see RFP, Section 1.4 and SmartyGrants Response Form).</p> <p>Organisations without the requisite SSA may wish to consider this option.</p> |

Section 2: Our Requirements

| Question | Answer |
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| expected commencement date of the Contract? | |
| 2.9 Can a programme only target MYD's priority cohorts? Can young people outside the priority cohorts attend our programmes? | MYD funding is inclusive for young people aged 12 to 24 years and preference will be given to Proposals that provide services to one or more priority cohort. |
| 2.10 Is the indicative cost of up to \$600.00 per funded youth enterprise opportunity for discrete individual young people or based on individual engagements? | The indicative cost for a youth enterprise opportunity is discrete to individual young people. |
| 2.11 We are a national provider with regional offices across New Zealand. Can each regional office submit a Proposal? | Respondents can only submit one Proposal per funding stream. Refer to the RFP and FAQ 1.1 above. |
| 2.12 Will collaborative Proposals from multiple organisations also have an expected contract value of \$51,000 - \$250,000 per financial year? | A collaborative Proposal regardless of the number of legal entities involved is one Proposal. |
| 2.13 The cost per funded youth may | The cost per funded youth is a blanket rate, which is applied regardless of the context/depth of the programme. |

Section 2: Our Requirements

| Question | Answer |
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| vary depending on the frequency and depth of the programme. The indicative cost of a youth enterprise opportunity doesn't seem to take this into account? | |
| 2.14 Our organisation has two programmes that we think meet the requirements of the RFP. Can we put in two Proposals? | Respondents can only submit one Proposal per funding stream. Refer to the RFP and FAQ 1.1 above. |
| 2.15 Can we apply for funding to grow and support our organisational capacity and increase resourcing? | No. |

Section 3: Our Evaluation Approach

| Question | Answer |
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| 3.1 How will the management of consent, and tracking and monitoring of improved outcomes for young people be assessed? | The Panel will assess the application based on the description of the system that will be used to track both output and outcomes for young people participating in the programme and should only be maintained for the relevant period. The information collected should support the Respondent as they work towards achieving the programme outcomes. The organisation's policies and procedures must align with the Privacy Act 2020 when collecting information as required by Social Sector Accreditation. |
| 3.2 Why do we have to list the qualifications of | This ensures the personnel responsible for delivering the Programme have the necessary qualifications, experience, and expertise to support |

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| anonymised personnel? | young people who have been identified as having low to moderate needs. MYD is not seeking identifiable information (e.g., name etc). |
| 3.3 Can I submit previous Annual Reports? | The most recent publicly available annual report (e.g., from 2021-2022) can be submitted to support your Proposal. |
| 3.4 Our programmes are developed by us based on our unique strengths. Would MYD expect to own the intellectual property on our programmes? | <p>Appendix 6 of the Contract sets out MYD’s minimum intellectual property expectations in relation to Appendix 3, Reporting</p> <p>MYD will negotiate and agree with successful Respondents any new intellectual property developed over the term of the Contract.</p> |